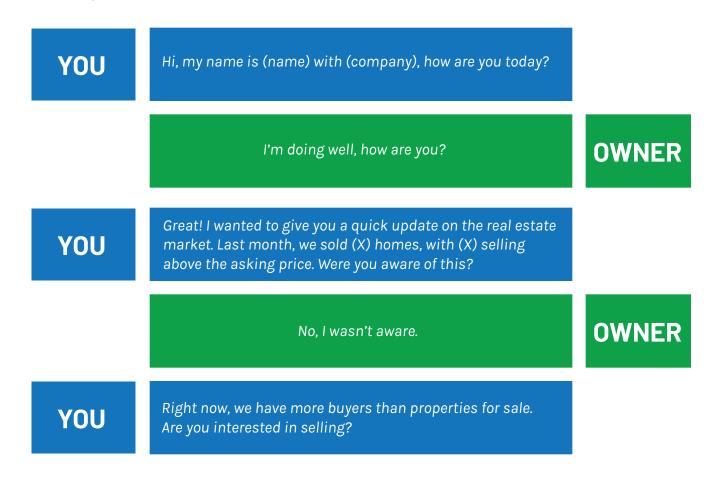
## SCRIPT: DOOR-KNOCKING

Door-knocking is a great strategy for finding leads and homeowners looking to sell. While door-knocking may seem intimidating at first, having a real estate prospecting script memorized can help you gain potential clients' confidence so that they work with you to sell their property. Follow this script when door-knocking:



This is just one of the many real estate prospecting scripts you can use when door-knocking. Just make sure to modify it to your needs to appeal to your potential client.



<sup>\*</sup>Scripts provided are meant to be a template for a conversation. Before using any script, the user must observe any city ordinance on door-knocking and other activities; verify they are not violating any Do-Not-Call, Do-Not-Text, or Do-Not-Email lists to solicit, or any activity under the Telephone Consumer Protection Act; follow all of your MLS' rules, including but not limited to, not using information obtained from the MLS to solicit sellers; and ensure that user is not interfering with any exclusive relationship with another REALTOR®.